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Stone Fruit

Annual

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Report Highlights:

Peach and nectarine production is forecast up 9 percent to 8.2 MMT in MY2006 as plantings in the early 2000s begin bearing fruit. Apricot production is forecast up 12 percent to 1.25 MMT, also attributable to earlier plantings. Cherry production is forecast up 30 percent to 116,500 MT in MY2006, as a result of intensive plantings around 2001. Trade in stone fruit remains low and unlikely to increase due to poor distribution networks.

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Executive Summary

Peach and nectarine production is forecast up 9 percent to 8.2 MMT in MY2006 as a result of significant increases in plantings in 2001-2003. Plantings have continued at a slower pace as prices have fallen, but acreage is still forecast up 3 percent to 715,000 hectares in MY2006. Plum production is forecast up 2 percent to 1.71 MMT in MY2006 on a slight increase in acreage. Apricot production is forecast up 12 percent to 1.25 MMT in MY2006, resulting from increased acreage in the northwestern of Xinjiang province in the early 2000s. Cherry production is forecast up 30 percent to 116,500 MT in MY 2006, due to large increases in plantings in 2000-2002.

There is no national promotion plan for stone fruit. The central and provincial governments, however, provide technical assistance. National and local governments also encourage farmers to plant cash crops, including fruit trees, on otherwise marginal land, to improve income. In a few areas, local governments provide free or subsidized seedlings to poor farmers.

Chinese like eating peaches because of their flavor and the perception that they have special nutrition value. Peach consumption is forecast up 8 percent to 7.08 MMT in 2006. There will be minor increases in consumption for fresh plums and apricots due to the perception among Chinese consumers that eating too many plums and apricots causes health problems. Cherry consumption is forecast up 30 percent in MY2006. As a result of production increases prices are trending down.

Marketing channels of stone fruit are limited, when compared with fruits like apples and pears. Because of the inherent transportation problems with the short shelf-life and delicate fruit nature of stone fruit, marketing is mainly in nearby rural or urban areas. In addition, increasingly, stone fruit is processed into juice, paste and preserved/dried fruit. Trading companies are not investing in cold-chain distribution because it is not currently cost-effective. As a result, trade in stone fruit remains low and unlikely to increase in the short-run.

Production

Increased Plantings Build Peach Production

Peach and nectarine production is forecast to be up 9 percent to 8.2 million metric tons (MMT) in the 2006 marketing year (MY) as a result of increased plantings in 2001-2003. In MY2005, production is estimated up 7 percent to 7.5 MMT from 7 MMT in the previous year. Despite cold temperatures in spring in key production areas, production was up because more trees began bearing fruit. The 2004 production was revised to 7 MMT due to a bumper harvest and is in-line with official statistics.

The planted area for peaches and nectarines is forecast to be up 3 percent to 715,000 hectares in MY2006. Increased demand, however, will keep prices stable. In 2005, peach and nectarine acreage is estimated to up 5 percent to 696,000 hectares from 662,900 hectares in the previous year. Peach area jumped more than 20 percent to 547,100 hectares in 2002 when market prices were high. The acreage expansion slowed down in subsequent years as prices began to fall, but increases were still about 10 percent in 2003 and 2004. Peaches and nectarines are grown in many provinces across the country, but the main producing provinces are located in northern China, especially Shandong, Hebei, Henan and Hubei provinces (see production table).

Apricots Develop Fast in Northwestern China

Apricot production is forecast up 12 percent to 1.25 MMT in MY2006 as a result of increased acreage in Xinjiang province in early 2000s. Continued good returns from apricot production means that acreage in MY2006 is forecast to be up 12 percent to 315,000 hectares. In 2005, production is estimated at 1.12 MMT, up 10 percent from 1.02 MMT in the previous year and planted area is estimated at 282,000 hectares, up 5 percent from 269,000 hectares in MY2004. Apricots are mainly planted in northern and northwestern China, but the fastest growing area is northwestern Xinjiang province, where a majority of fresh apricots are sun-dried or processed into paste for exports. Stable prices and the fact that apricot trees are drought-resistant have made them attractive in Xinjiang.

Cherry Production Grows Rapidly in Shandong and Liaoning

Cherry production is forecast up 30 percent to 116,500 MT in MY2006. Production is up as a result of high prices around 2000 which made increased plantings attractive to farmers. These plantings are now bearing fruit. While 2005 prices were down from the previous year, returns are still attractive and new plantings are forecast to expand production area by 10 percent to 44,500 hectares in 2006. In 2005, production is estimated up 40 percent to 89,600 MT from 64,000 MT in the previous year and the acreage is estimated up 15 percent to 40,500 hectares from 35,305 hectares in MY2004. Chinese cherries, mostly sweet varieties, are mainly planted along the coastal areas of Shandong and Liaoning, where temperature and moisture are best suited for the crop.

Plum Acreage and Production Up Slightly

Plum production is forecast to be up 2 percent to 1.71 MMT in MY2006 as a result of a slight increase in acreage. Plum acreage is forecast at 360,000 hectares in MY2006 up from 355,000 hectares in MY2005. The MY2005 production is estimated to up 3 percent to 1.68 MMT from 1.63 MMT in the previous year. There have been only minor increases in plum acreage recently as prices have not provided sufficient incentives for increased production.

In an effort to capture the off-season market, a small number of farmers close to large cities have built greenhouses for stone fruit orchards.

Production Support Limited to Technical Assistance and Subsidized Seedlings

In contrast to apples and citrus, there is no national production promotion plan for stone fruit. National and local governments, however, encourage farmers to plant cash crops,

including fruit trees, on otherwise marginal land, to improve income. Provincial governments often provide technical assistance and, in a few areas, local governments provide free or subsidized seedlings to poor farmers. Additionally, as of January 2006, the agricultural land tax has been eliminated.

Production costs have been growing as a result of increased prices of fertilizers, pesticides, water and labor.

Consumption

Chinese Preferences and Increased Disposable Income Push Peach Consumption

Chinese people like eating peaches because of their flavor and the perception that they have special nutritional value. Peaches are also considered a symbol of longevity in China. Peach consumption is forecast to be up 8 percent to 7.08 MMT in MY2006. The MY2005 consumption is estimated up 6 percent to 6.5 MMT from 6.16 MMT in the previous year.

Health Concerns and Flavor Limit Plum and Apricot Growth Opportunities

Plum and apricot consumption are forecast up 2 percent and 4 percent to 1.1 MMT and 568,000 MT, respectively, in MY2006. Traditional attitudes that eating too many plums and apricots cause health problems limit consumption. Most Chinese plums and apricots are sour which also limits growth opportunities. In MY2005, plum and apricot consumption are estimated at 1.06 MMT and 547,488 MT, up 2 percent and 3 percent, respectively, from the previous year.

Lowered Prices Contribute to Expanded Consumption of Cherries

Cherries are a luxury product in China, and previously low production meant prices were high and consumption was very low. High prices led to expanded acreage, especially in the early 2000. Prices have been declining recently as a result of production increases which has increased consumption as more Chinese can afford the fruit. Cherry consumption is forecast up 30 percent to 116,280 MT in MY2006. Consumption in 2005 is estimated up nearly 40 percent to 89,525 MT from 64,387 MT in the previous year.

An increasingly large portion of stone fruit, including peaches, plums, and apricots, are being processed into juice, paste and preserved/dried fruit.

Trade

Lack of Cold-chain Distribution Limits Trade

Despite large production volumes, exports are low because of inherent transportation problems from the short shelf-life and delicate nature of most stone fruit. Additionally, stone fruit production in China is much less consolidated than fruits like apples, making it difficult to develop a transportation infrastructure for exports. Exports are unlikely to increase in the short-run as there is little infrastructure for cold-chain transportation and investment in distribution and storage facilities is not currently cost-effective.

For similar reasons, China imports very little stone fruit, except for the more easily transportable (durable) plum varieties, varieties not normally found in China. China imported 8,551 MT of plums in 2005, up 53 percent from the previous year. The import volume is forecast to be 7,000 MT in 2006.

In the past, US plums were imported into China through gray market channels. Gray market channels are closing as the Chinese government cracks down on illegal imports. In 2005, however, the U.S. and China signed a protocol officially opening the Chinese market to California plums. The first year will be MY2006. Import tariffs for stone fruit have remained unchanged from 2005 levels.

Import Tariff and VAT for Fresh Stone Fruit in 2006

HS Code	Description	Tariff	VAT
08091000	Apricots, fresh	25%	13%
08092000	Cherries, fresh	10%	13%
08093000	Peaches/nectarines, fresh	10%	13%
08094000	Plums and sloes, fresh	10%	13%
Source: China Source			

Marketing**Marketing Channels Limited in Absence of Investment in Distribution Networks**

Most locally produced stone fruits are marketed in nearby rural or urban areas. Marketing channels for stone fruit are limited, when compared with fruits like apples and pears.

Wholesalers and processing companies normally purchase stone fruit at farms, sort and pack them in baskets or cartons, and deliver them to nearby wholesale markets, where they are distributed to supermarkets and small retailers. Some farmers collectively rent trucks and deliver their fruit to wholesale markets directly. These distribution networks are unlikely to change in the near-term as trading companies are not investing in this sector.

Tables

2001-2004 China Peach Acreage and Production by Province

China Peach Acreage and Production (1000 Ha and MT) by Province 2001-2004								
Province	2001		2002		2003		2004	
	1000 ha	MT	1000 ha	MT	1000 ha	MT	1000 ha	MT
Shandong	83.83	1,053,257	108.9	1,210,344	125.9	1,576,537	125.3	1,828,331
Hebei	73.57	868,119	89.4	1,009,618	98.5	1,133,773	101.6	1,223,842
Henan	30.44	295,721	38.7	362,694	47.4	424,846	55.4	536,342
Hubei	38.49	344,276	38.4	354,276	38.3	404,180	44.7	428,076
Jiangsu	24.95	310,040	29.6	314,003	29.8	317,105	32.6	326,451
Liaoning	15.31	130,885	18.3	185,209	19.3	229,149	19.0	311,140
Sichuan	19.20	210,131	24.7	238,376	28.7	269,816	31.9	310,240
Beijing	16.39	206,335	17.6	244,870	17.4	264,585	16.8	296,409
Zhejiang	18.36	168,709	21.0	189,596	21.7	210,067	23.8	259,595
Shaanxi	14.02	97,480	17.6	143,583	19.1	153,007	22.0	216,680
Fujian	24.74	165,616	25.8	178,057	26.3	195,809	26.3	190,248
Anhui	9.58	93,970	12.9	129,150	15.2	167,674	20.4	188,630
Shanxi	N/A	47,399	6.2	66,379	8.7	102,927	9.9	129,935
Yunnan	17.15	80,737	17.0	86,388	16.9	95,803	18.0	104,939
Shanghai	5.65	79,480	7.1	74,063	8.9	101,543	10.0	95,277
Guangxi	6.67	46,055	8.6	53,354	10.8	72,172	13.2	93,589
Hunan	14.81	63,923	18.1	67,267	17.3	74,305	20.9	83,591
Gansu	9.63	51,783	10.4	69,069	11.5	75,254	13.7	74,933
Guangdong	N/A	50,079	N/A	59,021	N/A	61,173	6.6	67,258
Guizhou	4.79	42,323	7.8	51,317	11.2	54,254	12.4	58,865
Xinjiang	6.36	34,816	8.4	27,945	8.9	31,939	10.8	49,390
Tianjin	4.36	45,837	4.3	44,850	4.3	49,071	4.4	49,006
Chongqing	4.63	41,064	5.6	41,290	8.0	46,295	9.3	48,719
Jiangxi	6.29	30,946	9.0	26,505	9.0	26,994	9.6	28,386
Ningxia	2.94	2,622	1.5	2,028	3.7	8,241	3.7	8,312
Tibet	N/A	0	0.1	619	0.1	850	0.1	1,259
Jilin	0.09	290	0.1	197	0.3	391	0.5	1,121
Qinghai	N/A	0	N/A	368	N/A	340	N/A	421
National total	452.25	4,561,893	547.1	5,230,436	607.2	6,148,100	662.9	7,010,985

Source: China Agricultural Statistical Report

Stone Fruit Wholesale Market Prices in Selected Regions

Wholesale Market Prices for Apricots

Region	North	Northeast	Central	South	Southwest	West	China
Time	Monthly and quarterly average prices in USD per kilogram RMB8.1 = \$US1)						
January 2004	5.81	N/A	N/A	N/A	N/A	N/A	5.81
March 2004	2.42	N/A	N/A	N/A	N/A	N/A	2.42
Avg Q1 2004	4.11	N/A	N/A	N/A	N/A	N/A	4.11
April 2004	1.28	N/A	1.27	N/A	N/A	N/A	1.32
May 2004	1.10	N/A	0.88	N/A	N/A	N/A	1.03
June 2004	0.32	0.31	0.42	1.09	N/A	0.29	0.36
Avg Q2 2004	0.76	0.31	0.85	1.09	N/A	0.29	0.88
July 2004	0.22	0.16	0.52	0.49	N/A	0.18	0.28
August 2004	0.38	0.07	0.29	N/A	N/A	0.15	0.28
September 2004	0.44	0.15	0.30	N/A	N/A	0.17	0.36
Avg Q3 2004	0.36	0.13	0.36	0.49	N/A	0.17	0.31
October 2004	0.67	N/A	N/A	N/A	N/A	N/A	0.67
November 2004	0.95	0.15	N/A	N/A	N/A	N/A	0.79
December 2004	1.09	N/A	N/A	N/A	N/A	N/A	1.09
Avg Q4 2004	0.91	0.15	N/A	N/A	N/A	N/A	0.84
Avg 2004	1.01	0.18	0.56	0.69	N/A	0.20	0.99
January 2005	1.33	N/A	N/A	3.33	N/A	N/A	2.33
February 2005	1.33	N/A	N/A	3.57	N/A	N/A	2.45
Avg Q1 2005	1.33	N/A	N/A	3.41	N/A	N/A	2.39
April 2005	1.12	N/A	N/A	1.69	N/A	N/A	1.23
May 2005	0.76	N/A	0.67	1.48	N/A	0.90	0.78
June 2005	0.23	0.19	0.20	1.06	N/A	0.36	0.29
Avg Q2 2005	0.70	0.19	0.43	1.36	N/A	0.63	0.76
July 2005	0.22	0.12	0.26	0.58	N/A	0.27	0.24
August 2005	0.23	0.15	0.18	N/A	N/A	0.11	0.17
September 2005	0.22	N/A	N/A	N/A	N/A	N/A	0.22
Avg Q3 2005	0.22	0.13	0.23	0.58	N/A	0.22	0.21
October 2005	0.22	0.24	N/A	N/A	N/A	N/A	0.24
Avg Q4 2005	0.22	0.24	N/A	N/A	N/A	N/A	0.24
2005 to date	0.64	0.17	0.35	1.95	N/A	0.45	0.92

Wholesale Market Prices for Peaches

Region	North	Northeast	Central	South	Southwest	West	China
Time	Monthly and quarterly average prices in USD per kilogram (RMB8.1= US \$1)						
January 2004	0.48	N/A	0.69	N/A	N/A	N/A	0.51
February 2004	0.29	N/A	1.02	N/A	N/A	N/A	0.41
March 2004	2.42	N/A	1.02	N/A	N/A	N/A	2.07
Avg Q1 2004	1.06	N/A	0.91	N/A	N/A	N/A	1.00
April 2004	0.96	N/A	0.39	N/A	N/A	N/A	0.93
May 2004	0.77	N/A	1.03	0.54	N/A	N/A	0.81
June 2004	0.33	0.23	0.15	0.27	N/A	0.69	0.37
Avg Q2 2004	0.72	0.23	0.43	0.36	N/A	0.69	0.72
July 2004	0.13	0.15	0.14	0.24	0.22	0.49	0.21
August 2004	0.14	0.14	0.15	0.28	N/A	0.25	0.18
September 2004	0.24	0.20	0.20	0.44	N/A	0.43	0.29
Avg Q3 2004	0.18	0.17	0.17	0.34	0.22	0.40	0.23
October 2004	0.27	0.45	0.19	0.42	N/A	0.75	0.45
November 2004	0.86	0.20	0.28	0.40	N/A	0.73	0.63
December 2004	N/A	N/A	0.30	0.44	N/A	N/A	0.37
Avg Q4 2004	0.71	0.28	0.25	0.41	N/A	0.74	0.53
Avg 2004	0.64	0.21	0.36	0.37	0.22	0.55	0.60
January 2005	N/A	N/A	N/A	2.45	N/A	N/A	2.45
February 2005	N/A	N/A	N/A	2.36	N/A	N/A	2.36
March 2005	N/A	N/A	N/A	2.42	N/A	N/A	2.42
Avg Q1 2005	N/A	N/A	N/A	2.41	N/A	N/A	2.41
April 2005	1.26	N/A	1.09	2.18	N/A	N/A	1.49
May 2005	0.59	0.67	0.18	0.65	0.48	1.10	0.59
June 2005	0.24	0.35	0.18	0.35	N/A	0.28	0.26
Avg Q2 2005	0.70	0.45	0.41	1.06	0.48	0.69	0.78
July 2005	0.25	0.22	0.24	0.26	N/A	0.19	0.24
August 2005	0.22	0.20	0.23	0.43	N/A	0.21	0.25
September 2005	0.31	0.26	0.33	0.43	N/A	0.38	0.34
Avg Q3 2005	0.26	0.23	0.27	0.37	N/A	0.26	0.28
October 2005	0.35	0.29	0.43	0.38	N/A	N/A	0.37
November 2005	0.38	N/A	0.44	0.28	N/A	0.70	0.41
December 2005	0.42	N/A	0.44	0.24	N/A	0.18	0.34
Avg Q4 2005	0.37	0.29	0.44	0.30	N/A	0.44	0.37
Avg 2005	0.45	0.30	0.37	1.04	0.48	0.43	0.96
January 2006	N/A	N/A	0.34	0.24	N/A	0.17	0.27
February 2006	N/A	N/A	N/A	0.24	N/A	N/A	0.24
Avg Q1 2006	N/A	N/A	0.34	0.24	N/A	0.17	0.26
Avg 2006 to date	N/A	N/A	0.34	0.24	N/A	0.17	0.26

Wholesale Market Prices for Nectarines

Region	North	Northeast	Central	South	Southwest	West	China
Time	Monthly and quarterly average prices in USD per kilogram (RMB8.265 = US \$1)						
April 2004	0.98	0.73	1.11	N/A	N/A	N/A	1.02
May 2004	0.71	0.36	0.85	N/A	N/A	0.53	0.66
June 2004	0.39	0.30	0.39	1.21	N/A	0.46	0.42
Avg Q2 2004	0.74	0.42	0.77	1.21	N/A	0.48	0.76
July 2004	0.14	0.20	0.21	0.70	N/A	0.35	0.26
August 2004	0.18	0.08	0.18	0.71	N/A	0.24	0.28
September 2004	0.32	N/A	0.18	1.21	N/A	0.36	0.50
Avg Q3 2004	0.23	0.16	0.19	0.92	N/A	0.32	0.37
October 2004	0.41	N/A	0.32	1.21	N/A	N/A	0.47
November 2004	0.65	N/A	N/A	N/A	N/A	N/A	0.65
December 2004	0.77	N/A	N/A	N/A	N/A	N/A	0.77
Avg Q4 2004	0.62	N/A	0.32	1.21	N/A	N/A	0.63
Avg 2004	0.52	0.31	0.42	0.99	N/A	0.37	0.58
January 2005	1.70	N/A	N/A	N/A	N/A	N/A	1.70
Feb 2005	1.06	N/A	N/A	N/A	N/A	N/A	1.06
March 2005	1.51	N/A	N/A	N/A	N/A	N/A	1.51
Avg Q1 2005	1.50	N/A	N/A	N/A	N/A	N/A	1.50
April 2005	1.06	N/A	0.82	0.41	N/A	N/A	0.97
May 2005	0.59	N/A	0.49	0.48	N/A	0.28	0.54
June 2005	0.43	N/A	0.17	0.42	N/A	0.28	0.37
Avg Q2 2005	0.69	N/A	0.43	0.43	N/A	0.28	0.63
July 2005	0.27	N/A	0.22	0.32	N/A	0.10	0.24
August 2005	0.36	N/A	0.22	0.31	N/A	0.17	0.31
September 2005	0.31	N/A	N/A	N/A	N/A	N/A	0.31
Avg Q3 2005	0.32	N/A	0.22	0.32	N/A	0.12	0.29
October 2005	0.21	N/A	N/A	N/A	N/A	N/A	0.21
November 2005	0.11	N/A	N/A	N/A	N/A	N/A	0.11
December 2005	0.13	N/A	N/A	N/A	N/A	N/A	0.13
Avg Q4 2005	0.15	N/A	N/A	N/A	N/A	N/A	0.15
January 2006	0.19	N/A	N/A	N/A	N/A	N/A	0.19
February 2006	0.24	N/A	N/A	N/A	N/A	N/A	0.24
Avg Q1 2006	0.22	N/A	N/A	N/A	N/A	N/A	0.22
2006 to date	0.22	N/A	N/A	N/A	N/A	N/A	0.22

Wholesale Market Prices for Plums

Region	North	Northeast	Central	South	Southwest	West	China
Time	Monthly and quarterly average prices in USD per kilogram (RMB8.1 = US \$1)						
January 2004	1.86	N/A	2.54	3.93	N/A	N/A	2.53
February 2004	1.75	N/A	2.72	2.78	N/A	N/A	2.35
March 2004	1.88	N/A	2.72	2.48	N/A	N/A	2.40
Avg Q1 2004	1.83	N/A	2.67	3.07	N/A	N/A	2.43
April 2004	2.19	N/A	2.47	2.66	2.72	N/A	2.31
May 2004	1.84	N/A	1.52	2.78	N/A	N/A	1.81
June 2004	1.24	0.73	1.34	1.56	N/A	N/A	1.33
Avg Q2 2004	1.82	0.73	1.94	2.14	2.72	N/A	1.90
July 2004	0.84	0.24	1.10	1.24	N/A	0.24	0.94
August 2004	0.65	0.09	1.47	1.05	N/A	0.14	0.75
September 2004	1.03	0.08	1.80	1.68	0.85	0.12	1.23
Avg Q3 2004	0.87	0.15	1.51	1.38	0.85	0.15	1.01
October 2004	0.71	N/A	2.30	2.03	N/A	0.12	1.44
November 2004	1.46	N/A	2.90	1.96	N/A	3.15	1.86
December 2004	1.96	N/A	2.90	2.11	N/A	3.39	2.36
Avg Q4 2004	1.39	N/A	2.73	2.03	N/A	2.51	1.88
Avg 2004	1.45	0.24	2.21	2.12	2.10	1.09	1.78
January 2005	1.60	N/A	2.90	2.96	N/A	3.39	2.34
February 2005	0.80	N/A	2.39	1.63	N/A	3.39	2.11
March 2005	1.31	N/A	2.65	1.87	N/A	3.39	2.27
Avg Q1 2005	1.44	N/A	2.65	2.22	N/A	3.39	2.22
April 2005	1.32	N/A	2.90	2.16	N/A	3.39	2.14
May 2005	1.08	N/A	2.02	1.32	N/A	N/A	1.41
June 2005	0.91	N/A	1.72	0.71	N/A	0.18	0.95
Avg Q2 2005	1.10	N/A	2.21	1.40	N/A	1.25	1.50
July 2005	0.43	N/A	1.82	0.68	N/A	0.13	0.64
August 2005	0.42	N/A	1.66	0.85	N/A	0.08	0.75
September 2005	0.94	N/A	2.42	1.75	N/A	N/A	1.54
Avg Q3 2005	0.59	N/A	1.97	1.09	N/A	0.11	0.98
October 2005	0.67	N/A	2.42	1.48	N/A	N/A	1.49
November 2005	0.98	N/A	2.00	1.69	N/A	N/A	1.46
December 2005	0.70	0.85	1.57	1.59	N/A	N/A	1.32
Avg Q4 2005	0.78	0.85	2.00	1.58	N/A	N/A	1.42
Avg 2005	0.96	0.85	2.21	1.57	N/A	2.03	1.53
January 2006	0.64	N/A	1.81	1.80	N/A	N/A	1.36
February 2006	0.97	1.21	1.57	N/A	N/A	N/A	1.33
Avg Q1 2006	0.75	1.21	1.73	1.80	N/A	N/A	1.35
Avg 2006 to date	0.75	1.21	1.73	1.80	N/A	N/A	1.35

Wholesale Market Prices for Cherries

Region	North	Northeast	Central	South	Southwest	West	China
Time	Monthly and quarterly average prices in USD per kilogram (RMB8.1 = US \$1)						
January 2004	8.89	N/A	N/A	N/A	N/A	N/A	8.89
February 2004	8.89	N/A	N/A	N/A	N/A	N/A	8.89
March 2004	6.01	N/A	N/A	N/A	N/A	N/A	6.01
Avg Q1 2004	7.93	N/A	N/A	N/A	N/A	N/A	7.93
April 2004	4.57	6.05	2.62	N/A	N/A	N/A	4.21
May 2004	3.17	4.36	1.54	N/A	N/A	N/A	2.94
June 2004	1.40	0.93	1.78	4.84	N/A	3.81	1.68
Avg Q2 2004	3.28	3.07	2.07	4.84	N/A	1.37	3.16
July 2004	2.01	1.09	1.91	1.57	3.63	N/A	1.85
August 2004	2.78	N/A	1.51	N/A	N/A	N/A	2.32
September 2004	2.41	N/A	N/A	N/A	N/A	1.37	2.41
Avg Q3 2004	2.40	1.09	1.71	1.57	3.63	N/A	2.22
October 2004	3.02	N/A	2.40	N/A	N/A	N/A	2.90
November 2004	3.63	N/A	N/A	N/A	N/A	N/A	3.63
December 2004	3.87	N/A	N/A	N/A	N/A	N/A	3.87
Avg Q4 2004	3.53	N/A	2.40	N/A	N/A	2.59	3.49
Avg 2004	4.18	2.67	1.96	3.21	3.63	N/A	4.10
January 2005	5.81	N/A	N/A	9.65	N/A	N/A	7.57
February 2005	8.23	N/A	N/A	4.81	N/A	N/A	7.90
March 2005	3.87	N/A	4.11	N/A	N/A	N/A	3.93
Avg Q1 2005	5.97	N/A	4.11	8.04	N/A	2.42	6.47
April 2005	3.13	N/A	N/A	N/A	0.97	N/A	2.76
May 2005	1.84	3.02	0.99	3.62	0.85	N/A	1.72
June 2005	1.64	1.61	1.73	1.51	N/A	2.42	1.64
Avg Q2 2005	2.20	2.08	1.36	2.22	0.91	1.45	2.04
July 2005	3.16	2.45	1.69	4.06	N/A	N/A	3.18
August 2005	3.87	1.81	N/A	N/A	N/A	N/A	3.36
September 2005	3.87	N/A	N/A	N/A	N/A	1.45	3.87
Avg Q3 2005	3.59	2.24	1.69	4.06	N/A	N/A	3.39
October 2005	3.87	N/A	N/A	N/A	N/A	N/A	3.87
November 2005	3.87	N/A	N/A	N/A	N/A	N/A	3.87
December 2005	3.87	N/A	1.45	N/A	N/A	N/A	3.27
Avg Q4 2005	3.87	N/A	1.45	N/A	N/A	1.94	3.67
Avg 2005	3.92	2.16	1.82	4.86	0.91	N/A	3.91
January 2006	5.63	N/A	N/A	9.68	N/A	N/A	7.51
February 2006	10.89	N/A	N/A	10.89	N/A	N/A	10.89
Avg Q1 2006	7.38	N/A	N/A	10.08	N/A	N/A	8.64
Avg 2006 to date	7.38	N/A	N/A	10.08	N/A	N/A	8.64

Production, Supply, and Demand (PSD) Tables
Fresh Peaches & Nectarines

PSD Table						
Country	China, Peoples Republic of					
Commodity	Fresh Peaches & Nectarines				(HA)(1000 TREES)(MT)	
	2004	Revised	2005	Estimate	2006	Forecast
	USDA Official [Old]	Post Estimate[New]	USDA Official [Old]	Post Estimate[New]	USDA Official [Old]	Post Estimate[New]
Market Year Begin		01/2005		01/2006		01/2007
Area Planted	637000	662900	645000	696000	0	715000
Area Harvested	0	0	0	0	0	0
Bearing Trees	0	0	0	0	0	0
Non-Bearing Trees	0	0	0	0	0	0
Total Trees	0	0	0	0	0	0
Commercial Production	6640000	7010985	6905600	7500000	0	8200000
Non-Comm. Production	12000	12000	15000	15000	0	15000
TOTAL Production	6652000	7022985	6920600	7515000	0	8215000
TOTAL Imports	137	137	180	141	0	120
TOTAL SUPPLY	6652137	7023122	6920780	7515141	0	8215120
Domestic Fresh Consump	5786528	6157513	5953780	6523091	0	7076620
Exports, Fresh Only	15609	15609	22000	17050	0	18500
For Processing	850000	850000	945000	975000	0	1120000
Withdrawal From Market	0	0	0	0	0	0
TOTAL UTILIZATION	6652137	7023122	6920780	7515141	0	8215120

Export Trade Matrix for Fresh Peaches & Nectarines

Export Trade Matrix			
Country	China, Peoples Republic of		
Commodity	Fresh Peaches & Nectarines		
Time Period		Units:	MT
Exports for:	2004		2005
U.S.	0	U.S.	0
Others		Others	
Ruissia	9853	Russia	8355
Hong Kong	3713	Hong Kong	5313
Vietnam	975	Vietnam	2691
Singapore	398	Singapore	261
Macau	290	Macau	165
Malaysia	132	Malaysia	116
Thailand	83	Thailand	57
Indonesia	41	Saudi Arabia	41
Saudi Arabia	38	Indonesia	25
Mongolia	36	UAE	15
Total for Others	15559		17039
Others not Listed	50		11
Grand Total	15609		17050

Average National Export Prices for Fresh Peaches and Nectarines

Prices Table			
Country	China, Peoples Republic of		
Commodity	Fresh Peaches & Nectarines		
Prices in	\$US	per uom	MT
Year	2004	2005	% Change
Jan	150	130	-13%
Feb	170	180	6%
Mar	230	950	313%
Apr	420	410	-2%
May	340	360	6%
Jun	290	340	17%
Jul	330	310	-6%
Aug	340	360	6%
Sep	240	270	13%
Oct	270	220	-19%
Nov	160	150	-6%
Dec	160	130	-19%
Date of Quote	2/27/2006	MM/DD/YYYY	

Fresh Plums & Prunes

PSD Table						
Country	China, Peoples Republic of					
Commodity	Fresh Plums & Prunes				(HA)(1000 TREES)(MT)	
	2004	Revised	2005	Estimate	2006	Forecast
	USDA Official [Old]	Post Estimate[New]	USDA Official [Old]	Post Estimate[New]	USDA Official [Old]	Post Estimate[New]
Market Year Begin		01/2005		01/2006		01/2007
Area Planted	348000	348000	352000	355000	0	360000
Area Harvested	0	0	0	0	0	0
Bearing Trees	0	0	0	0	0	0
Non-Bearing Trees	0	0	0	0	0	0
Total Trees	0	0	0	0	0	0
Commercial Production	1630000	1630000	1650000	1680000	0	1710000
Non-Comm. Production	9000	9000	8800	8800	0	8000
TOTAL Production	1639000	1639000	1658800	1688800	0	1718000
TOTAL Imports	5588	5588	3000	8551	0	7000
TOTAL SUPPLY	1644588	1644588	1661800	1697351	0	1725000
Domestic Fresh Consump	1043055	1043055	1053300	1064000	0	1091000
Exports, Fresh Only	6533	6533	8500	7451	0	8560
For Processing	595000	595000	600000	625900	0	625440
Withdrawal From Market	0	0	0	0	0	0
TOTAL UTILIZATION	1644588	1644588	1661800	1697351	0	1725000

Trade Matrices for Fresh Plums & Prunes

Import Trade Matrix			
Country	China, Peoples Republic of		
Commodity	Fresh Plums & Prunes		
Time Period		Units:	MT
Imports for:	2004		2005
U.S.	0	U.S.	0
Others		Others	
New Zealand	5371	New Zealand	8551
Chile	217		
Total for Others	5588		8551
Others not Listed	0		0
Grand Total	5588		8551

Export Trade Matrix			
Country	China, Peoples Republic of		
Commodity	Fresh Plums & Prunes		
Time Period		Units:	MT
Exports for:	2004		2005
U.S.	0	U.S.	0
Others		Others	
Russia	2418	Vietnam	3526
Hong Kong	1973	Russia	1837
Vietnam	1604	Hong Kong	1792
Pakistan	149	Pakistan	88
Macau	133	Malaysia	73
Malaysia	130	Macau	64
Singapore	94	Singapore	61
India	15	Italy	3
Indonesia	12	Spain	2
Sri Lanka	3	Japan	2
Total for Others	6531		7448
Others not Listed	2		3
Grand Total	6533		7451

Average National Export Prices for Fresh Plums & Prunes

Prices Table			
Country	China, Peoples Republic of		
Commodity	Fresh Plums & Prunes		
Prices in	\$US	per uom	MT
Year	2004	2005	% Change
Jan	N/A	130	#VALUE!
Feb	N/A	120	#VALUE!
Mar	230	180	-22%
Apr	390	350	-10%
May	660	410	-38%
Jun	290	280	-3%
Jul	190	230	21%
Aug	270	270	0%
Sep	230	300	30%
Oct	230	180	-22%
Nov	140	170	21%
Dec	N/A	150	#VALUE!
Date of Quote	2/27/2006	MM/DD/YYYY	

Fresh Apricots

PSD Table						
Country	China, Peoples Republic of					
Commodity	Fresh Apricots				(HA)(1000 TREES)(MT)	
	2004	Revised	2005	Estimate	2006	Forecast
	USDA Official [Old]	Post Estimate[New]	USDA Official [Old]	Post Estimate[New]	USDA Official [Old]	Post Estimate[New]
Market Year Begin		01/2005		01/2006		01/2007
Area Planted	269000	269000	280000	282000	0	315000
Area Harvested	0	0	0	0	0	0
Bearing Trees	0	0	0	0	0	0
Non-Bearing Trees	0	0	0	0	0	0
Total Trees	0	0	0	0	0	0
Commercial Production	1025000	1025000	1050000	1120000	0	1250000
Non-Comm. Production	17500	17500	17800	17800	0	16000
TOTAL Production	1042500	1042500	1067800	1137800	0	1266000
TOTAL Imports	0	0	0	0	0	0
TOTAL SUPPLY	1042500	1042500	1067800	1137800	0	1266000
Domestic Fresh Consump	531541	531541	536600	547488	0	568000
Exports, Fresh Only	959	959	1200	1412	0	2000
For Processing	510000	510000	530000	588900	0	696000
Withdrawal From Market	0	0	0	0	0	0
TOTAL UTILIZATION	1042500	1042500	1067800	1137800	0	1266000

Trade Matrix for Fresh Apricots

Export Trade Matrix			
Country	China, Peoples Republic of		
Commodity	Fresh Apricots		
Time Period		Units:	MT
Exports for:	2004		2005
U.S.	0	U.S.	0
Others		Others	
Russia	957	Russia	1411
Japan	1	Hong Kong	1
Hong Kong	1		
Total for Others	959		1412
Others not Listed	0		0
Grand Total	959		1412

Fresh Cherries

PSD Table						
Country	China, Peoples Republic of					
Commodity	Fresh Cherries,(Sweet&Sour)				(HA)(1000 TREES)(MT)	
	2004	Revised	2005	Estimate	2006	Forecast
	USDA Official [Old]	Post Estimate[New]	USDA Official [Old]	Post Estimate[New]	USDA Official [Old]	Post Estimate[New]
Market Year Begin		01/2005		01/2006		01/2007
Area Planted	35305	35305	42300	40500	0	44500
Area Harvested	0	0	0	0	0	0
Bearing Trees	0	0	0	0	0	0
Non-Bearing Trees	0	0	0	0	0	0
Total Trees	0	0	0	0	0	0
Commercial Production	64000	64000	81000	89600	0	116500
Non-Comm. Production	0	0	0	0	0	0
TOTAL Production	64000	64000	81000	89600	0	116500
TOTAL Imports	702	702	350	286	0	200
TOTAL SUPPLY	64702	64702	81350	89886	0	116700
Domestic Fresh Consump	64452	64387	80930	89525	0	116280
Exports, Fresh Only	0	65	120	61	0	100
For Processing	250	250	300	300	0	320
Withdrawal From Market	0	0	0	0	0	0
TOTAL UTILIZATION	64702	64702	81350	89886	0	116700